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ORACLE NETSUITE Alliance Partner

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# ORACLE NETSUITE CUSTOMIZATION SERVICES

SCAN ME

For more information on
our NetSuite Connectors, scan the QR code.

# ORACLE NETSUITE
# CUSTOMIZATION SERVICES

***Folio3 specializes in building custom NetSuite applications, workflows, and functionality. We can help you extend or tailor your existing NetSuite solution to meet your business' unique requirements, in minimal time and at a highly competitive cost.***

Our developers have extensive expertise in NetSuite's customization platform SuiteFlex and have built and implemented hundreds of SuiteScript, Suitelet, and web services based customizations for clients in a wide range of industries, from manufacturing and wholesale distribution, to retail, software, and non-profit.

Our NetSuite customizations are fully compatible with future NetSuite upgrades and releases and come with guaranteed support, ensuring that your custom NetSuite solution remains future-proof.

## SOME OF OUR CUSTOMERS

# WE
# SPECIALIZE IN

- Bespoke NetSuite workflows using SuiteFlex, SuiteTalk & SuiteScript.
- Custom Suitelets & SuiteApps.
- Personalized reports.
- Business specific solutions on NetSuite (for Donor Management, Government Accounting, etc.).
- NetSuite integration with third party systems like Trading Partner Networks, POS systems, CRMs, Logistics Providers, eCommerce platforms, and online marketplaces.

**JUSTIN CARTER**
CEO - Bank & Vogue

"Just a quick note here to thank you and the team. It's been an absolute pleasure working with the Folio3 team. I am thoroughly impressed with the resources on our project, they have shown an incredible level of professionalism. Folio3 are great listeners and have absorbed an incredible amount of information in a short period of time. The pace their team kept up with is impressive, they are a very smart bunch and very easy to work with."

# SOME OF
# OUR WORK

### *Doma States Title*

Doma, formerly known as States Title and their associate brands North American Title Company and North American Title Insurance Company, are making title and escrow transactions a simpler, seamless process for lenders, agents, and homebuyers across the country. Doma builds transformative technology driven by a passion to improve the overall customer experience.

Folio3 implemented a number of customizations in NetSuite to extend its out of the box functionality and tailor its data flows to Doma's business. These include:

- Automatic Intercompany Journal Entry (aka. ICJEs) creation. Folio3 helped automate the ICJEs to create intercompany receivables and liabilities.
- File Counts - Creation of statistical Journal Entries for every sale. Folio3 Optimization of scripts for scalability, as sales volumes and locations increased.
- Developed an integration with Xactly for the HR needs. Folio3 helped streamline the commissions process and improve accuracy (since the data is coming straight from the source and not calculated by a user).
- Integration with Bank of America for automated payment workflows, reducing delays and manual effort involved in vendor payments.

# SOME OF
# OUR WORK

### *Bank & Vogue*

Bank and Vogue is a unique player in the second-hand goods market globally, combining incredible knowledge and experience in wholesale, retail, design, and manufacturing to provide creative ideas and solutions that help deal with the overwhelming amount of “stuff” that we all consume. Bank & vogue play a meaningful role in defining, contributing to, and building a closed-loop economy.

Folio3 implemented a number of customizations in NetSuite, to tailor the ERP to Bank & Vogue's specific requirements. The customizations included:

- Integration b/w NetSuite and Apparel Manager (Bank & Vogue’s in-house application) for various data flows b/w both systems (items, carton, inventory, etc).
- Customization of the Inventory Transfer & Transfer Order transactions to allow for boxes containing several serial numbers to be moved and received as boxes (instead of scanning each serial number).
- Customization in Folio3's NetSuite Shopify integration to support serialized items.
- Customization in Sitoo Connector (manage serial numbers).

With Folio3’s efforts, Bank & Vogue was able to tailor NetSuite to match their business processes and set up unique levels of automation, thereby improving their order processing across all channels while enhancing inventory visibility & tracking at all levels.

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**Phone:**
(408) 365-4638

**Mail:**
netsuite.sales@folio3.com

**Website:**
netsuite.folio3.com