NetSuite Salesforce Integration

Streamline lead to cash processes, eliminate data entry & reduce overhead

Built for
ORACLE
NETSUITE
Hybrid SuiteApp

Seamless Salesforce NetSuite Integration

Our BFN (Built For NetSuite) certified Salesforce NetSuite Integration Connector provides two way, automated, real-time integration between Salesforce and NetSuite. It allows you to manage your sales process more effectively with real-time access to your back office while eliminating data entry efforts, cost overhead, and data duplication.

NetSuite Salesforce Connector Highlights

Unified Product Pricing Levels
Automatically sync product pricing, multiple pricing levels, with multi-currency support between NetSuite and Salesforce.

Real-time Sales Order Sync
Generate quotes and sales orders in NetSuite in real-time, from closed/won Salesforce opportunities, and automatically sync the

Added Functionalities
Boost efficiency by seamlessly syncing order cancellations, delisting items from the store, etc.

Consolidated Product Info
Export items from NetSuite to Salesforce (as products) in real-time, providing your sales team with the latest product info.

Extensive Customizations
Make your integration work for you by adding the functionalities that work best for your business.

360 Degree Visibility
Monitor customer financial transactions like credits and refunds in real-time, or track sales orders as they are processed.

Easy Deployment
Quick deployment to get you moving with minimal hassle.

NetSuite Salesforce Integration Benefits

Eliminate manual data entry and data entry errors with automated synchronization of data, saving time, effort and overhead

1 Manage your business from a single system

2 Immediate deployment – does not require any coding

3 Fully customizable

4 Free compatibility upgrades with future releases of both NetSuite and Salesforce.

Seamlessly Integrate your NetSuite and Salesforce Systems

✓ Syncing of Salesforce Accounts and Contacts as NetSuite Customers and Contacts and vice versa.

✓ Syncing of Product/Item data across NetSuite and Salesforce i.e. the ability to sync NetSuite Items with Salesforce Products and vice versa.

✓ Generate Sales Orders in NetSuite from Salesforce – with the NetSuite Salesforce Connector, the client can automatically create sales orders in NetSuite from Orders in Salesforce. Similarly, Sales orders from NetSuite can automatically be synced to Salesforce as Order. On doing so, the connector also automatically synchronizes the account/customer record

✓ Syncing of item pricing details (along with their related item/product data) from NetSuite item to Salesforce.

✓ Any further updates to the Sales order in Salesforce can be configured to update the sales order in NetSuite and vice versa (depending on its status).

✓ If an item is edited in NetSuite, a real-time update is sent to the corresponding product in Salesforce.

Connector Specifications

✓ Supports all versions of NetSuite including OneWorld

✓ Supports Salesforce Enterprise and Unlimited versions

✓ Seamless deployment through NetSuite's SuiteBundler and Salesforce AppExchange

✓ Secure communication via SSL encrypted Web services

Connector Pricing

Folio3's NetSuite Salesforce Integration Connector License Cost **GBP 4,000/year.**

*The above license fee does not include a one-time setup charge that is also applicable for every integration.

Request a Demo Today

Any add-on features/functionality not supported out of the box, are available via customization.

Reach Out to Us

Reach out to our Netsuite experts for more information on our entire range of Netsuite Integration solutions and book a free 1-hour consultation for your digital transformation needs.

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