



NetSuite
Division

NetSuite OpenAir

A world-class, cloud-based
professional service
automation (PSA) solution





Key challenges faced by service delivery firms

A key challenge for any service delivery organization is optimizing resources — understanding the capacity available for upcoming work, the skills required to deliver that work, and selecting the right employees to maximize revenue. Additionally, firms must adapt to evolving timelines, control expenses, and ensure transparent communication among stakeholders and teams. Identifying and mitigating risks is equally crucial for meeting client expectations and ensuring timely project delivery.

NetSuite OpenAir

NetSuite OpenAir is a cloud-based professional services automation (PSA) solution offered by Oracle. It's designed to help service organizations manage various aspects of their operations, including resource management, project management, time and expense tracking, project accounting, and billing and invoicing.

OpenAir aims to streamline the entire professional services delivery lifecycle, providing tools and features to optimize resource utilization, improve project profitability, and enhance overall efficiency and client satisfaction.

**Folio3 Delivering Exceptional
OpenAir Implementation Services**

Folio3 takes immense pride in being the exclusive EMEA
Partner certified to deliver OpenAir implementations.





With NetSuite OpenAir you can



Deliver Projects On Time

Collaborate on projects and maintain current and accurate project status at all times.



Optimize Resource Management

Assign the right resource with the best costs to deliver projects on time and improve margins.



Analytics And Reporting

Every manager has personalized access to all the key metrics in a single dashboard.



Project Budgeting

Track detailed cost budgets on a project-by-project basis and allow financial leaders to set budget forecasts to track actuals.



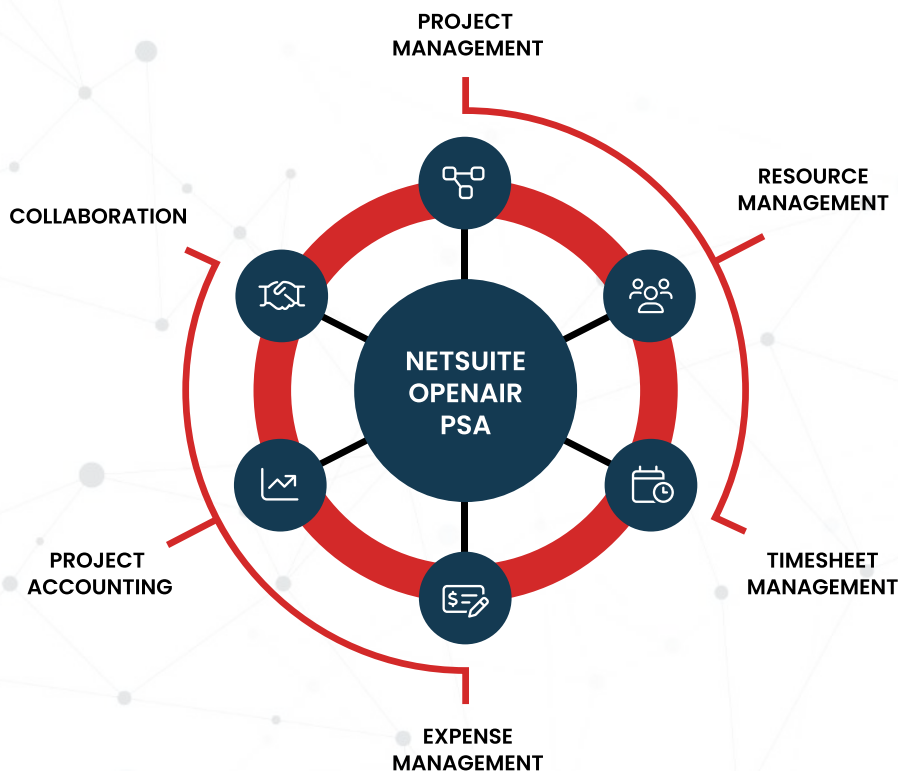
Billing And Invoicing

From bid preparation through time and expense tracking to client billing and internal chargebacks, efficiently manage project finances.



Track Time And Manage Expenses

Manage all kinds of expenses. Quickly and easily create detailed timesheets, whether in the office or on the road, using a web browser, or mobile device



Key Features

- Project scope/structure and administrative automation during project intake
- Resource allocations and management
- Project budgeting and Project baselining
- Issue tracking and management
- Pre-built reports for financials and general overview
- Revenue recognition capture and Forecasting
- Customizable dashboards for project-specific overviews

Billing Engine

- Integrated within projects
- Highly flexible billing definitions for simple to complex scenarios
- Ability to partially or fully automate billing runs
- Built-in review and approval options throughout billing process

NetSuite Integration

- User-friendly interface via NS connector
- Customizable configuration for module mapping
- Advanced mapping for additional logic
- Two-way integration with automated scheduling based on preferences

Other Features

- Proxy functionality for acting on behalf of another user with accurate audit logs
- Flexible approval options with multi-level processes and escalations
- Custom scripting for automation and complex business requirements
- Customizable alerts and notifications based on defined parameters

Reporting Engine

- Pre-built reports for common business requirements
- Powerful tool for tailoring reports to meet specific needs
- Ability to share, schedule, and email reports for efficiency

Resource Management

- Adaptable work schedule definition for groups or individuals with varying working days/hours
- Multiple customizable views for resource allocation, utilization, and availability
- Interactive features like 'drag and drop' functionality
- Customizable color coding and quick views for easy identification of areas needing attention
- Time off accrual functionality with automatic population on timesheets

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